

Experiment in Strategy

Divide a Dollar Game

Sequential move, non-repeated, constant-sum bargaining game of two players: A and B.

Experimenter (today – I) provides a dollar, which can be divided between players A and B according to the following procedure.

Player A proposes a split. For example, “72 cents to me, and 28 to you (i.e. B).”

If player B accepts this, the dollar is divided as proposed by player A.

If player B rejects the proposal, neither player gets anything.

Divide a Dollar Game: Dictator variant

Player A decides on the split of the dollar.

Player B has no choice at all.